

QUESTION NUMBER	DRAFT RFP SECTION NUMBER	COMMENTS/QUESTIONS/SUGGESTIONS
		GENERAL:
1	N/A	Would GSA please consider adding the following NAICS to a Pool or adding a Pool to cover IT Support Services. In particular these: 517110, 517210, 517919, 518210, 519190, 541511, 541512, 541513, 541519 (emphasis on 541512) Adding a few of these NAICS would make driving business to the vehicle easier for IT companies and provide more opportunities. RESPONSE: No. OASIS and OASIS SB are not IT contracts. Any requirement that would be represented by those NAICS codes should not be performed under OASIS or OASIS SB.
2	N/A	Would GSA consider adding NAICS that have a higher ceiling for small businesses (ex. 54152 has a ceiling of \$25M for small businesses)? We are just above the \$14M and would have to compete in the unrestricted procurement which makes it more difficult to compete against the larger firms for the slots allotted. RESPONSE: OASIS and OASIS SB feature 6 different size standards that include \$14M, \$19M, \$35.5M, 500 employees, 1000 employees, and 1500 employees.
3	N/A	Will the GSA OASIS contract vehicle be a newly completed Multiple Award Contract or will only those contractors who currently have an GSA Schedule be able to compete? RESPONSE: Any Offeror may compete for an OASIS or OASIS SB award regardless of what other contracts they hold.
4	N/A	If I am reading the RFP correctly, subcontractors past performances, experience, etc will NOT be evaluated in the proposal? Can subcontractors be added to the vehicle after time of award? RESPONSE: Any OASIS or OASIS SB prime Contractor may subcontract with any company they deem appropriate in response to task order solicitations. OASIS and OASIS SB primes do not have to "add" them to their master contract.
5	A.1.1. FAR 52.215-3 Request for Information or Solicitation for Planning Purposes (OCT 1997) page 8	This vehicle could incentivize contractors to bring work to this vehicle just so they can keep their minimum of 3 TO requirement but then again if it's not sole sourced to the contractor why would I want to help another Prime to reach their 3 TO requirement, if I should lose? RESPONSE: Any Offeror who does not want to compete for task orders should refrain from submitting a proposal on OASIS or OASIS SB. Competition at the task order level is a fundamental element of these contracts.
6	General Question	We cannot find evidence that GSA has worked with a group of small businesses to develop the OASIS draft like they have with large businesses. If GSA has done this, please provide the names of these companies. If not, we recommend that GSA form a working group with representative small businesses. We would be interested in participating in such a working group. RESPONSE: Perhaps you haven't been following us on Interact, but we have been working with many small businesses for the past year or so. We do not provide the names of individual companies who provide us feedback. We conducted over 60 One-on-One development sessions and over half of them were small businesses. We've met with and talked to dozens of more small businesses. Finally, we've regularly interacted with Industry groups such as ACT/IAC, The Coalition for Government Procurement, TechAmerica, and the Professional Services Council who represent all of Industry including Small Business.
7	N/A	I am wondering to what extent GSA has planned to integrate Small Business Innovative Research grantees into its contract issuance/performance goals? RESPONSE: The OASIS Program has no plans to integrate SBIR grantees into our contract award process.
8		Is the location of industry day in Washington DC? RESPONSE: Yes. Details regarding Industry Day will be forthcoming on Interact.
9	A.1.1	In reference to (c) question 1 we believe the proposal submission requirements in Section L are clear. RESPONSE: Thank you for the feedback.
10	A.1.1	In reference to (c) question 2 we believe the evaluation factors and methodology in section M are clear. RESPONSE: Thank you for the feedback.
11	A.1.1	In reference to (c) question 4 we believe that a larger size standard would provide the best chance for business to be driven to OASIS SB. Size Classifications of 1000 employees will allow for small business to grow under OASIS SB without early ramp-off consequences. We bring this to your attention since the past performance requirements for small business require the disclosure of financial performance data for each contract that would put most small business (with exception to most preexisting JVs) on the cusp of exceeding the small business size standard soon after an award of a task order through OASIS. RESPONSE: Each Pool under the OASIS contracts has it's own unique size standard. Furthermore, size recertification will not occur until Year 5.
12	B	In reference to (c) question 5 we believe the Contract Reporting requirements to be in line with what is currently being offered on other contracts. RESPONSE: Thank you for the feedback.
13	Section L.5.5.1, Pages 82-83	We know that it is important to be able to perform and manage Cost-Reimbursement type contracts under OASIS and OASIS SB. We believe that most Small Businesses that are stable and mature enough to successfully deliver on a complex contract like OASIS should already have a DCAA or DCMA audited accounting system. Thus, we believe GSA has made the correct decision to include this as a requirement for all contractors within all Pools. Keeping this requirement will preclude the immature contractors from bidding on OASIS SB, will not add additional burden to DCAA and DCMA who already are backlogged with audit request, and will still provide a more than ample pool of mature contractors within each OASIS Pool to have great competition. RESPONSE: See Clarification Question 13.
14	General Comment	Reporting requirements are similar to ASB, other GWAC contracts and GSA Schedules. No problems anticipated. RESPONSE: Thank you for the feedback.

15	General Comment	Awardees will be incentivized to proactively market the contract to their clients. Clients will be reluctant to use the contract unless the GSA invests significantly in explaining the NAICS Pool process to them through outreach. Suggest GSA create a NAICS advisory panel accessible by contractors and clients.
		RESPONSE: Thank you for the feedback.
16	General Comment	The government's description of the evaluation of the above three areas ("Past Performance", "Relevant Experience", and "Systems, Certifications, and Resources") is clear and the proposed methodology is fair and acceptable.
		RESPONSE: Thank you for the feedback.
17		Are the proposal submission requirements in Section L clear? Yes, the proposal submission requirements in Section L are clear. We are providing some specific questions and requests for clarification regarding the specific data being requested. In all of these cases, GSA's intent seems clear, but the specific language in the draft RFP is imprecise, or subject to interpretation.
		RESPONSE: Thank you for the feedback.
18		Are the evaluation factors and methodology in Section M clear? Yes, the proposal evaluation factors and methodology in Section M are clear. Similar to the proposal submittal requirements, GSA's intent is obvious. We are, however, submitting requests for clarification on specific topics such as CMMI certifications.
		RESPONSE: Thank you for the feedback.
19		The overall evaluation strategy and relative importance of the three (3) scored areas of "Past Performance", "Relevant Experience", and "Systems, Certifications, and Resources". We believe the overall evaluation and relative importance of the three categories is good. The criteria selected, and the relative weighting assigned to each should allow GSA to differentiate among the offerors.
		RESPONSE: Thank you for the feedback.
20		Would this contract incentivize awardees to bring business to OASIS? Government customers looking for an IDIQ vehicle to use have many options including program/agency specific IDIQs, GSA FSS schedules, and multi-agency or GWAC IDIQs such as OASIS. Clearly, GSA's objective is to establish the most effective and efficient streamlined ordering processes for these customers. In our experience, what discriminates one option from another is the ease of use for the ordering customer. OASIS awardees are intrinsically incentivized towards the vehicle option that serves their customers best. We see no features of OASIS that would be an impediment or make OASIS unattractive for use. OASIS will give ordering customers great flexibility in structuring their Task Orders. If GSA defines a Contract Access Fee that is attractive, awardees will be even more motivated to bring business to OASIS.
		RESPONSE: Thank you for the feedback.
21		Are the contract reporting requirements in line with what information Contractors readily track and/or can provide without excessive additional expense? Yes this information is similar to what we are providing on other GSA IDIQ/GWAC Contracts.
		RESPONSE: Thank you for the feedback.
22		Recommended changes and/or identify elements of the solicitation that seem very strong and should remain. We are providing specific comments and recommendations as part of the Q&A process. Among the most significant recommendations to improve the RFP is to include evaluation of a company's success on IDIQ contracts. Elements of the solicitation that are very strong include the objective criteria and weighted scoring methodology.
		RESPONSE: Thank you for the feedback.
		New this Week
23	M.5, Page 100	This offeror considers the point-based scoring system to be a major strength of the draft solicitation. A point-based scoring system eliminates much of the subjectivity that is often present in adjectival scoring systems, and we highly recommend retaining this scoring system in the final solicitation.
		RESPONSE: Thank you for the feedback.
24	Attachment (4)	This offeror also considers Attachment (4), "Offeror's Proposal Checklist," to be a strong point in the draft solicitation, as it provides both the offeror and the Government an excellent tool to evaluate proposal compliance, strengths, and weaknesses.
		RESPONSE: Thank you for the feedback.
25	A.1.2., p. 9; L.5.1.6, pp. 80-1; L.5.1.6.1, p. 82; L.5.1.6.2, p. 83; J.7, pp. 1-10	We agree with the approach of having a creative and innovative Subcontracting Plan, but believe it is most appropriate at the Task Order level.
		RESPONSE: Thank you for the feedback.
26	1. AA.1.1. FAR 52.215--3 Request for Information or Solicitation for Planning Purposes (OCT 1997), page 8, Item c.1.	Section L requirements are very clear and the sections "crosswalk" to Section M extremely well. The effort GSA put into designing this RFP is evident and it is among the cleanest and most innovative draft RFPs we have seen.
		RESPONSE: Thank you for the feedback.
27	2. AA.1.1. FAR 52.215--3 Request for Information or Solicitation for Planning Purposes (OCT 1997), page 8, Item c.2.	As written, the evaluation and scoring is easy to follow although we feel some of the weighting in the scoring model could be adjusted to make the RFP more competitive. Our individual suggestions are included in this RFI response.
		RESPONSE: Thank you for the feedback.

28	3. AA.1.1. FAR 52.215--3 Request for Information or Solicitation for Planning Purposes (OCT 1997), page 8, Item c.3.	<p>These sections were very well designed to allow for an objective "apples to apples" evaluation. Past Performance is clearly the highest scoring section of the bid and places rigorous requirements on the Offeror. We understand GSA wants to select the most capable firms to compete on future OASIS task orders. However, we believe that the weighting in the scoring model may not bring forth the very best performances that would be indicative of an Offerors' ability to successfully integrate services under an OASIS task order. An Offeror must weigh SB performance against technical performance, and due to this scoring system, may be forced to forgo a better technically illustrative project in lieu of one that scores better for SB performance. While we understand the importance of achieving SB performance, and very much support the inclusion of SBs in all Task Orders, we feel this scoring restricts selection of the best technical examples. It seems that too much emphasis is placed on SB performance when selecting firms for their technical capabilities to support OASIS task orders. Our suggestions regarding SB scoring are included in this RFI response.</p>
		<p>RESPONSE: Thank you for the feedback. We have adjusted the scoring in this area, but are open to further adjustments.</p>
29	4. AA.1.1. FAR 52.215--3 Request for Information or Solicitation for Planning Purposes (OCT 1997), page 8, Item c.3.	<p>We feel that the OASIS contract will incentivize awardees to bring business to OASIS. Furthermore, we believe that the requirement to win 5 OASIS task orders during the base period is GSA's intention to guarantee that high performing industry partners are ensuring the success of OASIS by bringing business to the contract. The Dormant Status approach is an interesting concept and will resonate with end customer agencies. However, for contractors who have not been participating on task orders, you may want to consider alternative remedies other than preventing them from participating or competing in subsequent task orders. This approach would not only ensure a lack of participation but could potentially lead them to an Off-Ramp status. Potential examples of alternative remedies may include: Additional reporting requirements to the GSA OASIS PMO, Get Well Plans, etc.</p>
		<p>RESPONSE: Thank you for the feedback. We will take the recommendation under consideration.</p>
30	Section M	<p>We were asked to provide feedback on the overall evaluation strategy and relative importance of the three (3) scored areas of "Past Performance", "Relevant Experience", and "Systems, Certifications, and Resources". We are intrigued with the concept of allowing the Contractor to score itself on a pass/fail basis, and generally like this approach as it allows us to determine our own scoring and thus only requires the Government to validate the scoring.</p>
		<p>RESPONSE: Thank you for the feedback.</p>
31	Overall RFP and Section J.2, Attachment (2)	<p>Would this contract incentivize awardees to bring business to OASIS?</p> <p>Yes, we do believe that the award of this contract will allow Contractors to gain access to the vehicle so that its current customers have the ability to compete on programs with pre-defined terms and conditions and rates. However, there is no future assurance that the Government can make, whereby guaranteeing the Contractor's that OASIS will be the only IDIQ vehicle with similar scopes during the term of this contract. The below is our recommendation to help the OASIS contract become a success.</p> <p>We understand that the Direct Labor Rate Ranges found in Section J.2, Attachment (2) are based the Bureau of Labor Statistics (BLS) but the rates listed in Section J.2 are based on a national average.</p> <p>Contractors awarded a contract on the OASIS IDIQ will be primarily based in the National Capital Region (NCR), and it is foreseeable that future OASIS Task Orders will also be primarily performed in the NCR. The Section J.2 averages rates across the nation. This average will significantly hamper NCR Contractors since the NCR rates are normally higher than most areas around the country.</p> <p>We suggest that the BLS provide a weighted average based on the GSA OASIS predictions of where it anticipates work will be performed and the number of awards it expects to issue on the OASIS IDIQ vehicle.</p>
		<p>RESPONSE: The ranges provided in Attachment J.2 represent a range between the national average (as a low) and the highest state in the US (as a high). An average would only lower the numbers. Furthermore, we have no accurate estimates regarding where work will be performed.</p>
32	Section F.4.1 and F.4.2	<p>Are the contract reporting requirements in line with what information Contractors readily track and/or can provide without excessive additional expense?</p> <p>The Deliverable and Reporting Requirements that are listed in Section F.4.1 and F.4.2 may be visually excessive; it is however acknowledged that the information and any updates to the information should be submitted to the Government in order to maintain an active contract. The Deliverable and Reporting Requirements are in line with other similar to the Deliverable and Reporting Requirements sought under existing IDIQ vehicles such as the GSA Alliant GWAC and the DHS EAGLE IDIQ.</p>
		<p>RESPONSE: Thank you for the feedback.</p>
33	General Comments	<p>The requirements in the Draft RFI seem designed to discourage, rather than encourage participation by a significant portion of small businesses. In many categories, the requirements are onerous and could be more reasonably met by large businesses. The discrepancies among the RFI requirements, Contractor Checklist, and Scoring Matrix are glaring and will cause nothing but confusion. Both the requirements and the scoring matrix seem designed primarily to eliminate as many offerors as possible at the outset, and thus ease the burden on the CO. The Draft RFI as it stands is unfair to a significant number of small businesses and makes it appear that what is wanted are the biggest, rather than the best small businesses.</p>
		<p>RESPONSE: We disagree with your opinion, but thank you for the feedback. If you have recommendations for objectively finding the "best" small businesses, please let us know.</p>
34	General Comments	<p>This initiative has been touted as intended to create a vehicle that encourages small businesses to provide services to the government. The terms and conditions very effectively act to exclude a broad spectrum of proven small businesses from participating. Why call it a small business opportunity when it isn't?</p>
		<p>RESPONSE: We guarantee that every single contractor on OASIS SB shall be a small business. In our opinion, that constitutes a small business opportunity. Again, we are not looking for ALL Small Businesses, we are looking for the Highest Technically Rated Small Businesses.</p>

35	L.5.5.(Pages 87-92)	We commend the GSA for a thorough and comprehensive definition of the evaluation factors for Systems, Certifications and Resources. With the adjustments for COPM/COCM and addition of the DoD Comprehensive Small Business Subcontracting Plan we recommended above, we believe these accurately and completely define the kinds of companies that will work with the GSA to make OASIS a success.
		RESPONSE: Thank you for the feedback.
36	A.1.1.(c)4. Page 8	The breadth of complex integrated professional services combined with diverse contract types and full, federal customer coverage make OASIS a valuable asset for many prime contractors. We believe OASIS will become a preferred acquisition channel for many customers, as the federal government looks for better, smarter ways to acquire complex integrated professional services.
		RESPONSE: Thank you for the feedback.
37	A.1.1.(c)5. Page 8	We have evaluated the draft RFP reporting requirements and do not find them excessive.
		RESPONSE: Thank you for the feedback.
38	Unrestricted Solicitation	Issue Topic: Scoring of AS9100, CMMI and EVMS certifications at affiliate or subsidiary level. GSA has identified systems and certifications that it deems relevant to successful performance on OASIS and selecting best-in-class potential OASIS contractors. As a result of dialogue with industry, GSA has determined that it is in the Government's and industry's best interest to allow experience, past performance and systems to be associated with an offeror affiliate provided the Offeror can document a meaningful relationship with the affiliate for purposes of OASIS performance. (Answer to Question 259: "We are allowing for affiliates with meaningful relationships to be utilized for relevant experience, past performance, and systems. The only thing that must still be in the specific name of the Offeror are certifications.") We understand GSA's objective is to ensure that if a certification is to be scored there must be a reasonable expectation that the certification will benefit performance on OASIS.
		RESPONSE: Thank you for the feedback.
39	M.5, p. 94ff	This scoring system is SUPERB. Every RFP should have such a breakdown. Only recommendation: suggest to potential primes (not in the RFP, but on the OASIS blog or somewhere) that they rate themselves and strongly consider a no-bid if their score is below [X] -- if in fact you're able to project what the range of awarded scores will look like and at approximately which score the "cutoff" will happen. Maybe also post an Excel version of the scoring system for companies to more easily perform a self-evaluation.
		RESPONSE: Thank you for the feedback. We really don't know what a "cutoff" score or "average" score might be for each contract or Pool within each contract. No matter what someone tries to sell you or tell you, we don't think anyone will really know that until the proposals are received. If we knew, we would share that information.
40	Throughout: Definitions	It seems like every major term/concept gets defined, concisely and clearly, within the body of the text. This is GREAT.
		RESPONSE: Thank you for the feedback.
41	Throughout: Paragraph length	There are hardly any paragraphs in this solicitation longer than five lines. This also is GREAT.
		RESPONSE: Thank you for the feedback.
42	Throughout: Section length	There is an average of probably three subsections per page: content is broken down into small and sensible chunks. This is GREAT too.
		RESPONSE: Thank you for the feedback.
43	M.3, p. 89ff	This is a straightforward and equitable process, clearly explained. Well done.
		RESPONSE: Thank you for the feedback.
44	Section L.5.3.1, Pages 80 - 81	The list of minimum experience requirements is quite extensive and does not seem likely that many small businesses can meet all of these requirements.
		RESPONSE: We do not share your opinion.
45	Section M.5, Page 95	As noted above, it is not likely that small businesses would possess all of the certifications the GSA is requiring. While the GSA indicates that these certifications are "encouraged" in Section H, it appears to be a requirement based on the scoring system presented in Section M.5 (i.e., contractors would lose points if they do not have these certifications). Again, it seems like GSA is setting an extremely high standard that makes it difficult for small businesses to meet.
		RESPONSE: We do not anticipate that many, if any, Contractors will have all systems and certifications that are encouraged. The evaluation process is about distinguishing between Offerors.
		End of Questions